

LISTING AND SALES SUMMARY
September 2019

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>						
	Aug 2019	Sept 2019	% +/-	Sept 2018	% +/-	Aug 2019	Sept 2019	% +/-	Sept 2018	% +/-		
SINGLE FAMILY/PATIO HOMES:												
New Listings	1,842	1,421	(22.9)	1,517	(6.3)	1,621	1,224	(24.5)	1,287	(4.9)		
Sales	1,542	1,394	(9.6)	1,273	9.5	1,402	1,255	(10.5)	1,106	13.5		
Ave. Sales Price	\$371,552	\$368,430	(0.8)	\$343,947	7.1	\$365,348	\$356,220	(2.5)	\$330,868	7.7		
Median Sales Price	\$330,000	\$325,500	(1.4)	\$305,750	6.5	\$325,000	\$320,000	(1.5)	\$295,000	8.5		
Total Active	2,194	2,089	(4.8)	2,449	(14.7)	1,727	1,620	(6.2)	1,889	(14.2)		
Months Supply	1.4	1.5	0.5	1.9	(1.5)	1.2	1.3	4.8	1.7	(24.4)		
CONDO/TOWNHOMES:												
New Listings	250	213	(14.8)	213	0.0	215	184	(14.4)	195	(5.6)		
Sales	207	202	(2.4)	202	0.0	185	181	(2.2)	181	0.0		
Ave. Sale Price	\$262,877	\$270,453	2.9	\$246,105	9.9	\$256,211	\$263,099	2.7	\$237,212	10.9		
Median Sale Price	\$242,000	\$241,000	(0.4)	\$216,250	11.4	\$234,900	\$230,000	(2.1)	\$213,500	7.7		
Total Active	187	209	11.8	209	0.0	134	149	11.2	176	(15.3)		
Months Supply	0.9	1.0	(4.9)	1.0	0.0	0.7	0.8	(5.2)	1.0	0.0		
CUMULATIVE YTD SUMMARY												
	Jan-Sept 2019			Jan-Sept 2018			Jan-Sept 2019			Jan-Sept 2018		
SINGLE FAMILY/PATIO HOMES:												
New Listings	15,192			15,433		(1.6)	13,436			12,359		8.7
Sales	12,177			12,097		0.7	10,705			9,587		11.7
Ave. Sales Price	\$365,997			\$348,429		5.0	\$356,661			\$339,446		5.1
Volume	\$4,456,745,469			\$4,214,945,613		5.0	\$3,818,056,005			\$3,254,268,802		17.3
CONDO/TOWNHOMES:												
New Listings	1,989			2,018		(1.4)	1,742			1,663		4.8
Sales	1,678			1,732		(3.1)	1,511			1,404		7.6
Ave. Sales Price	\$246,688			\$228,436		8.0	\$237,407			\$218,943		8.4
Volume	\$413,942,464			\$395,651,152		4.6	\$358,721,977			\$307,395,972		16.7

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