

**LISTING AND SALES SUMMARY**  
**February 2020**

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>				
	Jan 2020	Feb 2020	% +/-	Feb 2019	% +/-	Jan 2020	Feb 2020	% +/-	Feb 2019	% +/-
<b>SINGLE FAMILY/PATIO HOMES:</b>										
New Listings	1,333	1,254	(5.9)	1,215	3.2	1,063	1,081	1.7	1,062	1.8
Sales	916	985	7.5	923	6.7	775	840	8.4	778	8.0
Avg Sales Price	\$375,516	\$386,749	3.0	\$350,736	10.3	\$360,027	\$377,952	5.0	\$338,106	11.8
Median Sales Price	\$336,795	\$341,000	1.2	\$315,000	8.3	\$325,000	\$335,000	3.1	\$300,000	11.7
Total Active	1,190	1,085	(8.8)	1,518	(28.5)	865	830	(4.0)	1,020	(18.6)
Months Supply	1.3	1.1	(1.2)	1.6	(4.2)	1.1	1.0	(0.5)	1.3	(24.6)
<b>CONDO/TOWNHOMES:</b>										
New Listings	200	214	7.0	163	31.3	165	153	(7.3)	135	13.3
Sales	136	146	7.4	133	9.8	117	131	12.0	121	8.3
Avg Sale Price	\$268,866	\$254,572	(5.3)	\$232,376	9.6	\$254,818	\$246,641	(3.2)	\$222,779	10.7
Median Sale Price	\$242,500	\$237,000	(2.3)	\$215,000	10.2	\$232,500	\$228,000	(1.9)	\$210,000	8.6
Total Active	126	112	(11.1)	140	(20.0)	74	59	(20.3)	88	(33.0)
Months Supply	0.9	0.8	(1.5)	1.1	(2.0)	0.6	0.5	(1.7)	0.7	(38.1)
<b>CUMULATIVE YTD SUMMARY</b>										
	<b>Jan-Feb 2020</b>			<b>Jan-Feb 2019</b>	<b>% +/-</b>	<b>Jan-Feb 2020</b>			<b>Jan-Feb 2019</b>	<b>% +/-</b>
<b>SINGLE FAMILY/PATIO HOMES:</b>										
New Listings		2,587		2,467	4.9		2,143		2,089	2.6
Sales		1,901		1,824	4.2		1,615		1,544	4.6
Avg Sales Price		\$381,336		\$347,204	9.8		\$369,350		\$333,826	10.6
Volume		\$724,919,736		\$633,300,096	14.5		\$596,500,250		\$515,427,344	(2.1)
<b>CONDO/TOWNHOMES:</b>										
New Listings		413		332	24.4		318		286	11.2
Sales		282		275	2.5		248		252	(1.6)
Avg Sales Price		\$261,466		\$228,046	14.7		\$250,498		\$219,532	14.1
Volume		\$73,733,412		\$62,712,650	17.6		\$62,123,504		\$55,322,064	12.3

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