

**LISTING AND SALES SUMMARY**  
**July 2020**

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>				
	June 2020	July 2020	% +/-	July 2019	% +/-	June 2020	July 2020	% +/-	July 2019	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	2,020	1,969	(2.5)	1,852	6.3	1,798	1,745	(2.9)	1,681	3.8
Sales	1,684	1,978	17.5	1,662	19.0	1,516	1,800	18.7	1,506	19.5
Ave. Sales Price	\$401,980	\$427,593	6.4	\$372,607	14.8	\$395,029	\$423,799	7.3	\$366,131	15.8
Median Sales Price	\$360,000	\$377,000	4.7	\$332,000	13.6	\$354,500	\$372,302	5.0	\$325,000	14.6
Total Active	1,479	1,390	(6.0)	2,199	(36.8)	1,177	1,119	(4.9)	1,757	(36.3)
Months Supply	0.9	0.7	(0.3)	1.3	(1.9)	0.8	0.6	(0.3)	1.2	(1.9)
CONDO/TOWNHOMES:										
New Listings	226	309	36.7	249	24.1	207	233	12.6	222	5.0
Sales	239	263	10.0	252	4.4	202	222	9.9	224	(0.9)
Ave. Sale Price	\$259,285	\$276,782	6.7	\$242,335	14.2	\$245,187	\$267,575	9.1	\$230,097	16.3
Median Sale Price	\$241,400	\$251,000	4.0	\$228,500	9.8	\$230,000	\$245,000	6.5	\$220,000	11.4
Total Active	134	162	20.9	198	(18.2)	80	91	13.8	142	(35.9)
Months Supply	0.6	0.6	2.1	0.8	(4.2)	0.4	0.4	1.4	0.6	40.2
CUMULATIVE YTD SUMMARY										
	Jan-Jul 2020			Jan-Jul 2019		Jan-Jul 2020			Jan-Jul 2019	
SINGLE FAMILY/PATIO HOMES:										
New Listings	11,797			11,934		10,336			10,598	
Sales	9,177			9,245		8,057			8,052	
Ave. Sales Price	\$399,448			\$364,727		\$391,941			\$355,246	
Volume	\$3,665,734,296			\$3,371,901,115		\$3,157,868,637			\$2,860,440,792	
CONDO/TOWNHOMES:										
New Listings	1,645			1,526		1,340			1,343	
Sales	1,291			1,269		1,106			1,145	
Ave. Sales Price	\$264,562			\$240,264		\$254,029			\$230,308	
Volume	\$341,549,542			\$304,895,016		\$280,956,074			\$263,702,660	

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