



**LISTING AND SALES SUMMARY**  
September 2020

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>				
	Aug 2020	Sept 2020	% +/-	Sept 2019	% +/-	Aug 2020	Sept 2020	% +/-	Sept 2019	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	1,689	1,665	(1.4)	1,421	17.2	1,514	1,426	(5.8)	1,224	16.5
Sales	1,771	1,804	1.9	1,394	29.4	1,578	1,616	2.4	1,255	28.8
Ave. Sales Price	\$435,922	\$431,293	(1.1)	\$368,430	17.1	\$432,835	\$426,423	(1.5)	\$356,220	19.7
Median Sales Price	\$380,000	\$385,000	1.3	\$325,500	18.3	\$375,000	\$380,000	1.3	\$320,000	18.8
Total Active	1,077	996	(7.5)	2,089	(52.3)	837	780	(6.8)	1,620	(51.9)
Months Supply	0.6	0.6	(4.0)	1.5	(63.2)	0.5	0.5	(2.8)	1.3	(62.6)
CONDO/TOWNHOMES:										
New Listings	264	255	(3.4)	213	19.7	225	222	(1.3)	184	20.7
Sales	246	261	6.1	202	29.2	210	218	3.8	181	20.4
Ave. Sale Price	\$273,104	\$295,276	8.1	\$270,453	9.2	\$261,824	\$279,787	6.9	\$263,099	6.3
Median Sale Price	\$265,000	\$277,000	4.5	\$241,000	14.9	\$254,000	\$262,500	3.3	\$230,000	14.1
Total Active	119	134	12.6	209	(35.9)	64	77	20.3	149	(48.3)
Months Supply	0.5	0.5	2.1	1.0	(50.4)	0.3	0.4	5.3	0.8	(57.1)
CUMULATIVE YTD SUMMARY										
	Jan-Sept 2020		Jan-Sept 2019		% +/-	Jan-Sept 2020		Jan-Sept 2019		% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	15,150		15,192		(0.3)	13,275		13,436		(1.2)
Sales	12,750		12,177		4.7	11,250		10,705		5.1
Ave. Sales Price	\$409,014		\$365,997		11.8	\$402,645		\$356,661		12.9
Volume	\$5,214,928,500		\$4,456,745,469		17.0	\$4,529,756,250		\$3,818,056,005		18.6
CONDO/TOWNHOMES:										
New Listings	2,164		1,989		8.8	1,787		1,742		2.6
Sales	1,798		1,678		7.2	1,534		1,511		1.5
Ave. Sales Price	\$270,209		\$246,688		9.5	\$258,779		\$237,407		9.0
Volume	\$485,835,782		\$413,942,464		17.4	\$396,966,986		\$358,721,977		10.7

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